



7400 SFA 4x2

Sales Proposal For:

TOWN OF GOSHEN

Presented By:

J&B INTERNATIONAL TRUCKS, INC.

<u>Description</u>	<u>(USA DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$101,031.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$101,031.00
Total Goods Purchased:		\$35,085.81
Freight Charge	\$1,750.00	
Total Freight:		\$1,750.00
Total Factory List Price Including Freight:		\$137,866.81
Less Customer Allowance:		(\$25,623.31)
Total Vehicle Price:		\$112,243.50
Total Sale Price:		\$112,243.50
Total Per Vehicle Sales Price:		\$112,243.50
Net Sales Price:		\$112,243.50

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

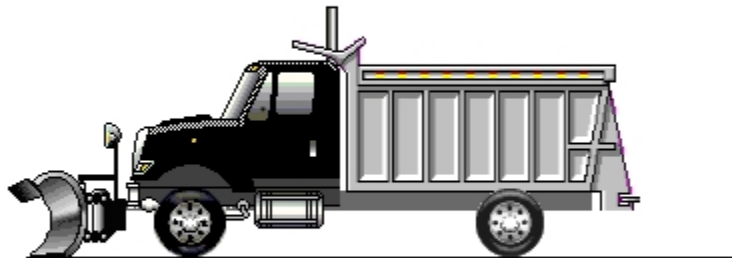
This proposal is not binding upon the seller without Seller's Authorized Signature

Official Title and Date

Prepared For:
 TOWN OF GOSHEN
 DOUGLAS GRAHAM
 85 Hathaway Rd.
 Goshen, VT 05733-8436
 (802)247 - 3471
 Reference ID: N/A

Presented By:
 J&B INTERNATIONAL TRUCKS, INC.
 Edward J Cleary
 964 HERCULES DRIVE
 COLCHESTER VT 05446 -
 (802)655-1000

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.



Model Profile
2012 7400 SFA 4X2 (SA525)

APPLICATION:	Front Plow and Wing with Spreader
MISSION:	Requested GVWR: 39000. Calc. GVWR: 37780 Calc. Start / Grade Ability: 46.70% / 3.70% @ 55 MPH Calc. Geared Speed: 63.7 MPH
FUEL ECONOMY:	N/A
DIMENSION:	Wheelbase: 160.00, CA: 85.00, Axle to Frame: 41.00
ENGINE, DIESEL:	{MaxxFace 9} EPA 10, 330 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed
TRANSMISSION, MANUAL:	{Fuller FR-9210B} 10-Speed Manual; With Air Shift
CLUTCH:	{Eaton Fuller EP1402 SD} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 14" Diameter, "Super Duty", 8-Spring Coaxial Free Travel Damper, Mechanical Pull Type Control, Kwik-Adjust(Manual) Feature, With 1.75" Diam. Spline, 1400 lb-ft Torque Capacity
AXLE, FRONT NON-DRIVING:	{Meritor MFS-20-133A} Wide Track, I-Beam Type, 20,000-lb Capacity
AXLE, REAR, SINGLE:	{Meritor RS-26-185} Single Reduction, Standard Track, 26,000-lb Capacity, R Wheel Ends, Driver Controlled Locking Differential Gear Ratio: 4.30
CAB:	Conventional
TIRE, FRONT:	(2) 12R22.5 G287 MSA (GOODYEAR) 482 rev/mile, load range H, 16 ply
TIRE, REAR:	(4) 12R22.5 G287 MSA (GOODYEAR) 482 rev/mile, load range H, 16 ply
SUSPENSION, RR, SPRING, SINGLE:	Vari-Rate; 31,000-lb Capacity, With 4500 lb Auxiliary Rubber Spring
FRAME REINFORCEMENT:	Outer "C" Channel, Heat Treated Alloy Steel (120,000 PSI Yield); 10.813" x 3.892" x 0.312"; (274.6mm x 98.9mm x 8.0mm); 480.0" (12192mm) Maximum OAL
PAINT:	Cab schematic 100GM Location 1: 0001, Canyon Black (Std) Chassis schematic N/A

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)	<u>List</u> (USA DOLLAR)
SA52500	Base Chassis, Model 7400 SFA 4X2 with 160.00 Wheelbase, 85.00 CA, and 41.00 Axle to Frame.	6777/3995	10772	\$72,112.00
1CBU	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL	26/35	61	\$0.00
1GBP	FRAME REINFORCEMENT Outer "C" Channel, Heat Treated Alloy Steel (120,000 PSI Yield); 10.813" x 3.892" x 0.312"; (274.6mm x 98.9mm x 8.0mm); 480.0" (12192mm) Maximum OAL	342/388	730	\$1,650.00
1LLA	BUMPER, FRONT Steel, Swept Back <u>Includes</u> : BUMPER, FRONT Powder Coated Gray (Argent) Color	0/0	0	\$0.00
1WDS	FRAME EXTENSION, FRONT Integral; 20" In Front of Grille	144/-39	105	\$221.00
1WEV	WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)	0/0	0	\$0.00
2ARY	AXLE, FRONT NON-DRIVING {Meritor MFS-20-133A} Wide Track, I-Beam Type, 20,000-lb Capacity <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.	130/0	130	\$2,857.00
3708	SHOCK ABSORBERS, FRONT	47/0	47	\$265.00
3770	SPRINGS, FRONT AUXILIARY Rubber	10/0	10	\$104.00
3ACS	SUSPENSION, FRONT, SPRING Multileaf, Shackle Type, Single Stage Spring; 20,000-lb Capacity; Less Shock Absorbers <u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.	211/0	211	\$299.00
4091	BRAKE SYSTEM, AIR Dual System for Straight Truck Applications <u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : DRAIN VALVE Twist-Type : DUST SHIELDS, FRONT BRAKE : DUST SHIELDS, REAR BRAKE : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel : PARKING BRAKE VALVE For Truck : QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4 : SLACK ADJUSTERS, FRONT Automatic : SLACK ADJUSTERS, REAR Automatic	0/0	0	\$0.00

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	: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4			
	<u>Notes</u> : Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered.			
4193	BRAKES, FRONT, AIR CAM 16.5" x 6", Includes 24 SqIn Long Stroke Brake Chambers	0/0	0	\$265.00
	<u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.			
4732	DRAIN VALVE {Berg} Manual; With Pull Chain, for Air Tank	0/0	0	\$0.00
	<u>Includes</u> : DRAIN VALVE Mounted in Wet Tank			
4AZA	AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)	0/0	0	\$0.00
4EBD	AIR DRYER {Meritor Wabco System Saver 1200} with Heater	10/8	18	\$455.00
	<u>Includes</u> : AIR DRYER LOCATION Inside Left Rail, Back of Cab			
4ETE	BRAKE CHAMBERS, FRONT AXLE {Haldex} 24 SqIn	4/0	4	\$13.00
4EVL	BRAKE CHAMBERS, REAR AXLE {Haldex GC3030LHDHO} 30/30 Spring Brake	0/0	0	\$0.00
	<u>Includes</u> : BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Less Than 54,000-lb.			
4NDB	BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake	0/0	0	\$0.00
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.			
4SBC	AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity	0/0	0	\$0.00
4VDX	AIR TANK LOCATION (2) Mounted Outside Right Rail, Under Cab, On Step Mounting Brackets	0/0	0	\$99.00
	<u>Notes</u> : This air tank location reduces ground clearance by 2" vs. the standard air tank location. : Use Air Tank Location Code 04VDX with Exhaust Code 07BEJ and Battery Box Code 08WGE or 08WGG to provide clean CA.			
4VGN	AIR TANK Painted Aluminum, With Straight Thread O-Ring Ports	0/0	0	\$432.00

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5708	STEERING COLUMN Tilting	10/0	10	\$125.00
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0	\$0.00
5PTB	STEERING GEAR (2) {Sheppard M-100/M-80} Dual Power	119/0	119	\$0.00
7BEJ	EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Outside Right Rail Under Cab; Includes Vertical Tail Pipe and Guard <u>Includes</u> : EXHAUST HEIGHT 10' Exhaust Height - Based on Empty Chassis with Standard Components (+ or - 1" Height) : MUFFLER/TAIL PIPE GUARD Non-Bright Finish	7/-20	-13	\$738.00
7SCY	ENGINE COMPRESSION BRAKE for MaxxFoRce I6 Engines; Electronically Activated	0/0	0	\$1,322.00
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment <u>Includes</u> : BATTERY BOX Steel with Plastic Lid : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels : HORN, ELECTRIC Single : JUMP START STUD Located on Positive Terminal of Outermost Battery : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : RUNNING LIGHT (2) Daytime, Included With Headlights : STARTER SWITCH Electric, Key Operated : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature : TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted : WIRING, CHASSIS Color Coded and Continuously Numbered	0/0	0	\$0.00
8718	POWER SOURCE Cigar Type Receptacle without Plug and Cord	1/0	1	\$30.00
8GHC	ALTERNATOR {Leece-Neville LBP2203H} Brush Type, 12 Volt 160 Amp. Capacity, Pad Mounted	-11/1	-10	\$132.00
8HAB	BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn	2/0	2	\$63.00

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8MKL	BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 1950CCA Total	40/15	55	\$103.00
8RGA	2-WAY RADIO Wiring Effects; Wiring With 20 Amp Fuse Protection, Includes Ignition Wire With 5 Amp Fuse, Wire Ends Heat Shrink and Routed to Center of Header Console in Cab	1/0	1	\$54.00
8RJV	RADIO {International} AM/FM Stereo With Weatherband, Clock, Auxiliary Input, Includes Multiple Speakers	3/0	3	\$338.00
	<u>Includes</u> : SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior : SPEAKERS IN CAB (4) Coaxial with Premium Interior			
8THJ	AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications	2/0	2	\$64.00
8WCL	HORN, AIR Black, Single Trumpet, Air Solenoid Operated	0/0	0	\$0.00
8WCS	BATTERY DISCONNECT SWITCH {Joseph Pollak 51-315} Positive Type, Lever Operated, Cab Mounted	1/0	1	\$148.00
8WGG	BATTERY BOX Steel, With Aluminum Cover, 3 Battery Capacity, Mounted Right Side Under Cab Below Frame Mounted Exhaust, Provides Clean CA	4/1	5	\$228.00
8WGL	WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time	0/0	0	\$26.00
8WMA	SWITCH, TOGGLE, FOR WORK LIGHT Lighted; on Instrument Panel and Wiring Effects for Customer Furnished Back of Cab Light	2/1	3	\$42.00
8WPH	CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade	0/0	0	\$70.00
8WRB	HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on	0/0	0	\$22.00
8WTK	STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection	0/0	0	\$0.00
8WWJ	INDICATOR, LOW COOLANT LEVEL With Audible Alarm	1/0	1	\$0.00
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses	0/0	0	\$0.00
9ANG	HOOD, HATCH (01) for Servicing	5/0	5	\$444.00
9HBM	GRILLE Stationary, Chrome	0/0	0	\$0.00
9WAC	BUG SCREEN Front End; Mounted Behind Grille	5/0	5	\$131.00
9WBC	FRONT END Tilting, Fiberglass, With Three Piece Construction; for 2007 & 2010 Emissions	0/0	0	\$0.00
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100	0/0	0	\$0.00
	<u>Includes</u> : PAINT SCHEMATIC ID LETTERS "GM"			
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0	\$0.00

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10943	KEYS - ALL ALIKE Fleet - Includes Ignition and Cab Door Keys	0/0	0	\$27.00
10WBA	KEYS - ALL ALIKE, ID Z-250	0/0	0	\$0.00
11LEA	CLUTCH {Eaton Fuller EP1402 SD} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 14" Diameter, "Super Duty", 8-Spring Coaxial Free Travel Damper, Mechanical Pull Type Control, Kwik-Adjust(Manual) Feature, With 1.75" Diam. Spline, 1400 lb-ft Torque Capacity <u>Includes</u> : CLUTCH RELEASE BEARING Greasable	0/0	0	\$0.00
12712	OIL FILTER, ENGINE {Hudgins Model 960 Spinner}	24/-1	23	\$0.00
12NUW	ENGINE, DIESEL {MaxxForce 9} EPA 10, 330 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed <u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated : ANTI-FREEZE Red Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxForce Engines : COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control : CRUISE CONTROL Electronic; Controls Integral to Steering Wheel : ENGINE OIL DRAIN PLUG Magnetic : ENGINE SHUTDOWN Electric, Key Operated : FUEL FILTER Included with Fuel/Water Separator : FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted : GOVERNOR Electronic : OIL FILTER, ENGINE Spin-On Type : WET TYPE CYLINDER SLEEVES	48/5	53	\$1,820.00
12TSY	FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On <u>Includes</u> : FAN Nylon	0/0	0	\$0.00
12UBB	RADIATOR Aluminum, Front to Back Cross Flow, Series System; 1663 Sqli Core and 885 Sqli Charge Air Cooler and 470 Sqli Low Temperature Radiator Down Flow	7/-2	5	\$0.00
12UXE	FEDERAL EMISSIONS for 2010; MaxxForce 9 & 10 Engines	0/0	0	\$6,000.00
12VAG	AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control <u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted	2/0	2	\$157.00
12VXT	THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel	0/0	0	\$0.00
12VYL	ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer Use	0/0	0	\$45.00
12VYP	ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control	0/0	0	\$0.00

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12WTH	BLOCK HEATER, ENGINE {Phillips} 120 Volt/1250 Watt; With "Y" Cord From Socket in Standard Location, For a Dealer Installed Oil Pan Heater, With Extended Life Coated Metal/Plastic/Metal Material Oil Pan, for I6 <u>Includes</u> : BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door <u>Notes</u> : MPM material is single sheet composite with two layers of sheet metal sandwiching plastic material. MPM material has electro- deposition prime coat with powder coating for the final finish coat.	4/0	4	\$82.00
12WZE	EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Regulations	0/0	0	\$0.00
13GJT	TRANSMISSION, MANUAL {Fuller FR-9210B} 10-Speed Manual; With Air Shift <u>Includes</u> : CLUTCH BRAKE Torque Limiting : FILL PLUG, MAGNETIC	185/103	288	(\$156.00)
14ASA	AXLE, REAR, SINGLE {Meritor RS-26-185} Single Reduction, Standard Track, 26,000-lb Capacity, R Wheel Ends, Driver Controlled Locking Differential . Gear Ratio: 4.30 <u>Includes</u> : REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. : When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance	0/320	320	\$3,498.00
14VAJ	SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 31,000-lb Capacity, With 4500 lb Auxiliary Rubber Spring <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.	0/115	115	\$305.00
14WLC	AXLE, REAR, LUBE {EmGard 75W-90} Synthetic Oil; 40 thru 49.99 Pints	0/0	0	\$137.00
15LKG	FUEL/WATER SEPARATOR With Thermostatic Fuel Temperature Controlled Electric Heater, and Filter Restriction/ Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor	5/0	5	\$64.00
15SGG	FUEL TANK Top Draw; D Style, Non Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, With Quick Connect Outlet, Mounted Left Side, Under Cab	-31/-15	-46	\$185.00
16030	CAB Conventional	0/0	0	\$0.00

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	<u>Includes</u> : ARM REST (2) Molded Plastic; One Each Door : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : STEP (4) Two Steps Per Door			
16HBA	GAUGE CLUSTER English With English Electronic Speedometer	0/0	0	\$0.00
	<u>Includes</u> : GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)			
16HHE	GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} With Black Bezel Mounted in Instrument Panel	2/0	2	\$30.00
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	0/0	0	\$0.00
16JJD	SEAT, DRIVER {National 2000 195} Air Suspension, High Back With Integral Headrest, Cloth, Isolator, 3 Chamber Lumbar, 2 Position Front Cushion Adjust, -3 to +14 Degree Back Angle Adjust, Cushion and Back Bolsters	22/13	35	\$528.00
	<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type			
16PJU	SEAT, PASSENGER {Gra-Mag} Non Suspension, High Back With Integral Headrest, Cloth, With Fixed Back, With Under Seat Storage	23/12	35	\$68.00
	<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type			
16SDL	MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84" & 7.44" sq. Convex Both Sides, 102" Inside Spacing, Breakaway Type, Heated Heads Thermostatic Controlled, Black Heads, Brackets and Arms	0/0	0	\$102.00
16SEE	GRAB HANDLE Chrome; Towel Bar Type With Anti-Slip Rubber Inserts; for Cab Entry Mounted Left Side Only at "B" Pillar	3/0	3	\$118.00

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16VHX	CAB MOUNTING HEIGHT EFFECTS High Cab in Lieu of Mid High Cab Mounting (Approx. 4.5")	0/0	0	\$0.00
16WBY	ARM REST, RIGHT, DRIVER SEAT	3/0	3	\$39.00
16WCS	HEATER {Blend-Air} with Defroster	0/0	0	\$0.00
	<u>Includes</u> : CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : HEATER HOSES Premium			
16WJS	INSTRUMENT PANEL Center Section, Flat Panel	0/0	0	\$0.00
16WJU	WINDOW, POWER (2) And Power Door Locks, Left and Right Doors, Includes Express Down Feature	5/0	5	\$367.00
16WKY	HVAC FRESH AIR FILTER	0/0	0	\$0.00
16WRZ	CAB INTERIOR TRIM Premium	0/0	0	\$304.00
	<u>Includes</u> : "A" PILLAR COVER Molded Plastic : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering : CAB SOUND INSULATION Includes Dash and Engine Cover Insulators : CAB, INTERIOR TRIM, CLOSEOUT Lower Dash Closeout Panel; Molded Plastic; Under Instrument Panel Driver Side : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets, CB Radio Pocket, Speakers, and Reading Lights : COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side : DOOR TRIM PANELS with Cloth Insert on Bolster Driver and Passenger Doors : FLOOR COVERING Rubber, Black : GAUGE, TEMPERATURE, AMBIENT Includes Compass Readout and Wiring and Sensor With Display Unit Mounted in Cluster : HEADLINER Soft Padded Cloth : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section : STORAGE POCKET, DOOR (2) Molded Plastic (Carpet Texture), Full-Length; Driver and Passenger Doors : SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side			
16WSK	CAB REAR SUSPENSION Air Bag Type	0/0	0	\$0.00
16WSL	MIRROR, CONVEX, HOOD MOUNTED (2) {Lang Mekra} for Left and Right Sides 7.44" Sq.	11/0	11	\$137.00
16XWJ	WINDSHIELD WIPER BLADES Snow Type	2/0	2	\$26.00
27DMY	WHEELS, FRONT DISC; 22.5" Non-Polished Aluminum, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 9.00 DC Rims; With Steel Hubs	-42/0	-42	\$621.00

Notes

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)	<u>List</u> (USA DOLLAR)
	: Aluminum Wheels not Painted or Coated : Compatible Tire Sizes: 12R22.5, 295/75R22.5, 295/80R22.5, 315/80R22.5			
28DMB	WHEELS, REAR DUAL DISC; 22.5" Non-Polished Aluminum, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs	0/-140	-140	\$1,040.00
	<u>Notes</u> : Aluminum Wheels not Painted or Coated : Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5			
29WAP	WHEEL GUARDS, FRONT {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts Mounted Between Hub and Wheel	2/0	2	\$10.00
60AAG	BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches)	0/0	0	\$531.00
7382150125	(4) TIRE, REAR 12R22.5 G287 MSA (GOODYEAR) 482 rev/mile, load range H, 16 ply	0/148	148	\$1,396.00
7382150125	(2) TIRE, FRONT 12R22.5 G287 MSA (GOODYEAR) 482 rev/mile, load range H, 16 ply	74/0	74	\$698.00
OBD001	FUEL TANK, CNG do not need cng tank	0/0	0	\$0.00
Total of Product Features				\$101,031.00
Cab schematic 100GM				
Location 1: 0001, Canyon Black (Std)				
Chassis schematic N/A				
Total Component Weight:		8242/4943	13185	
Total List Price Including Options:				\$101,031.00
VERMONT INSPECTION, FLAGS FLARES AND FIRE EXT		0/0	0	\$85.81
VIKING CIVES (USA) BODY/PLOW QUOTE ATTACHED		0/0	0	\$35,000.00
Total Goods Purchased:		0/0	0	\$35,085.81

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.